

## Message Text

UNCLASSIFIED

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16

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W

----- 119867

R 021515Z JUL 76

FM USMISSION USBERLIN

TO USDOC WASHDC

INFO SECSTATE WASHDC 2752

AMEMBASSY BONN

AMEMBASSY BRUSSELS

AMCONSUL FRANKFURT

UNCLAS USBERLIN 1383

COMMERCE ALSO FOR BEWT

E.O.11652: N/A

TAGS: BEXP, BTIO, EEWT, GE, GW, WB

1. 428/02/PO 2

2. 072076

3.J.E. CORBETT

4. 428 GERMANY

5. Y- CONSULTANT

6A. REPLY TO:

6B. INGRID LEHNHARDT

6C. COBUERO INGRID LEHNHARDT

ULMENALLEE 14

D-1000 BERLIN 19, GERMANY

7. CABLE: KOBUEO BERLIN TEL.(030)301-81-81

TELEX 182-954 LEHBE

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8. --

9. 114 9A. CONSULTANT SERVICES

10. 99211-05-0000( NO ESTIMATE POSSIBLE) CONSULTANCY AND

99212-99-0000( NO ESTIMATE POSSIBLE) CONSULTANCY

AND SERVICES, BUSINESS SUPPORT

SERVICES, N.E.C.

99211-99-0000( NO ESTIMATE POSSIBLE) CONSULTANT'S

SERVICES, N.E.C.

EXPERIENCED WEST BERLIN DEAL IN EAST-WEST TRADE

SPECIALIZING IN TRADE WITH GDR OFFERS MARKETING

AND CONSULTANCY SERVICES TO AMERICAN FIRMS DESIRING DO

BUSINESS IN GDR. PARTICULARLY WITH EAST GERMAN FOREIGN

TRADE ORGANIZATIONS( FTOS) FROM WEST BERLIN IN EXCHANGE

FOR EXCLUSIVE REPRESENTATION. TERMS: RETAINER ARRANGEMENT.

GERMAN PREFERRED LANGUAGE OF CORRESPONDENCE. VOLUME OF

BUSINESS AND FINANCIAL STANDING UNKNOWN; VOLUNTARY

WTDR IS IN PREPARATION.

GEORGE

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** TRADE PROMOTION, PRIVATE ENTERPRISE  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 02 JUL 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1976USBERL01383  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D760258-0161  
**From:** USBERLIN  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1976/newtext/t19760792/aaaaddrm.tel  
**Line Count:** 80  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EUR  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** schwenja  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 19 MAR 2004  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <19 MAR 2004 by ThomasVJ>; APPROVED <04 AUG 2004 by schwenja>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
04 MAY 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PRIVATE TRADE OPPORTUNITY  
**TAGS:** BEXP, BTIO, EEWT, GC, GE, WB  
**To:** COM  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006